strategic challengesin **R&D Talent** Management



Liquid Talent: Tools to Embrace a More Fluid Workforce

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Recruiting and Retaining Early Career Tech Talent

Career Paths for Innovation

Trends Session JEFF COPE, TOM CULVER RTI International



October 4, 2017

2017 MEMBER SUMMIT OCTOBER 2-5 OMNI HOTEL FORT WORTH, TX

SPRING: Sourcing Predictive Insights for New Growth

New initiative with RTI and IRI

Discovering implications and impacts of trends

Multiple ways to get engaged



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Megatrends

What are they? Why use them?



Megatrends are an essential part of Future Trends.

Megatrends are global, sustained, macro-economic forces that:

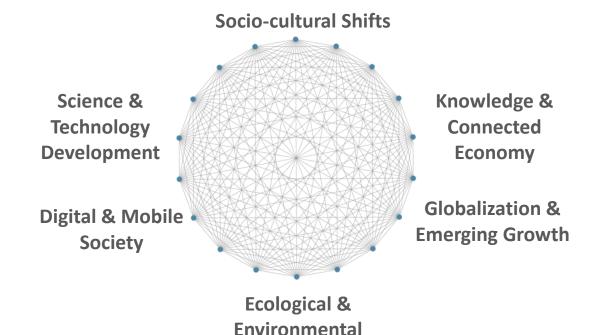
- are nearly impossible to reverse,
- significantly influence the future, and
- have far-reaching implications on businesses, economies, societies, cultures and personal lives.



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Today's megatrends arise from a variety of interrelated areas.







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Change

Complex intersections of megatrends have wide ranging influence.



Global population will be 8,000,000,000,000



Hyper-connectedness and dependency on devices



Millennials want immediacy, experiences



BOP: 4B people, \$5 trillion income



By 2050, 70% of population will be urban



Wealth and spending power of aging population



5.6 billion mobile phone subscriptions worldwide



IoT to add \$10-\$15 trillion to global GDP by 2035.



Climate change affects where crops are grown



Ubiquity and volume of data



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What kind of trends are shaping your company's future?



Megatrends and How to Use Them Using Megatrends to Inform Innovation



How might we identify, understand, and leverage trends?

Influences ----> Insights ---> Implications ---> Impacts



Start with a very wide aperture, use a series of filters, narrow focus and move to action.







How might we identify, understand, and leverage trends?

Influences (What is shifting?) Identify and characterize a relevant set megatrends that will influence – industry, regions, global value chains.

Insights (What do these shifts mean?) For a given major influence derive a set of logical expected consequences relevant to key stakeholders.

> Rank implications for strategic, business, and technological alignment and impact and when they will come into play.





Implications Using topical insights rate the most probable implications for the (How will these insights affect customer, and also the company, to our company/customers?) identify key focus areas. Impacts (How will we act on these?)





Interactive Exercise

- Live polling exercise
- Explore implications and impacts of trends
- Explore areas of interest for start of SPRING

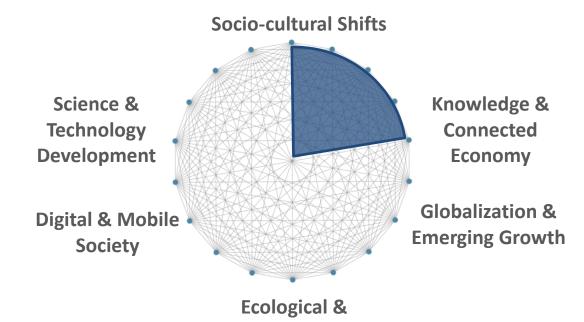
When poll is active, respond at **PollEv.com/irisurvey** Text **IRISURVEY** to **22333** once to join

Answers to this poll are anonymous





Socio-Cultural Shifts + Knowledge & Connected Economy







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Environmental

Change

Example 1: Shifting workforce & consumer demographics



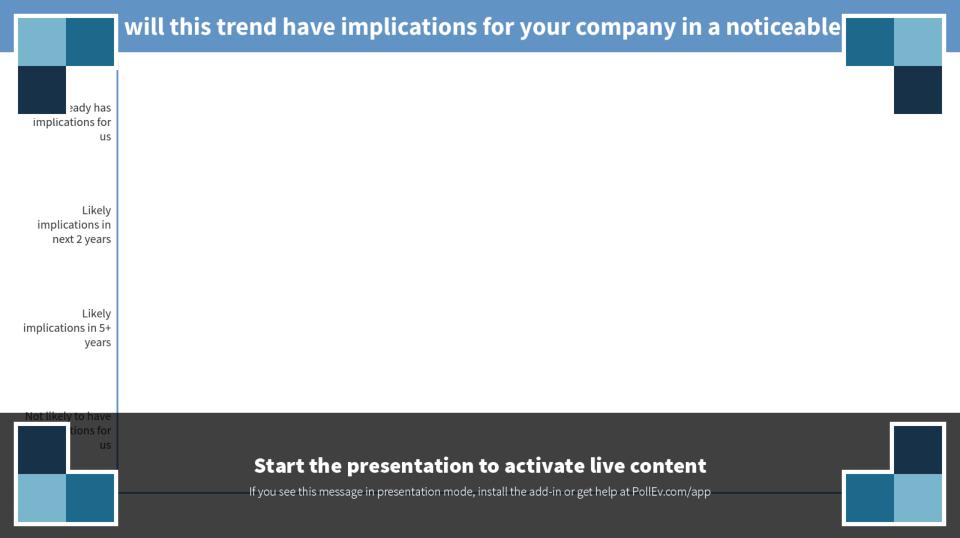
Insights – Rise of the Next-Gens

- Retiring Boomers drain special expertise
- Gen-Xers redefining "job" location, duration
- Rising millennials bring new expectations tech immersion, work-life meaning
- The next "transition" generation will be even more hyper-connected, independent – identity, education
- Consumer expect personalized, interactive, and seamless experiences



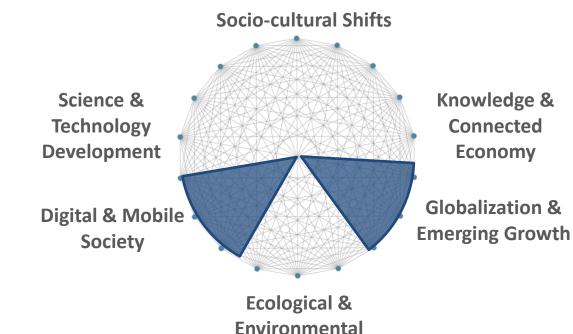
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Globalization & Emerging Growth + Digital & Mobile Society







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Change

Example 2: Urbanization and Age of "Smart" Everything



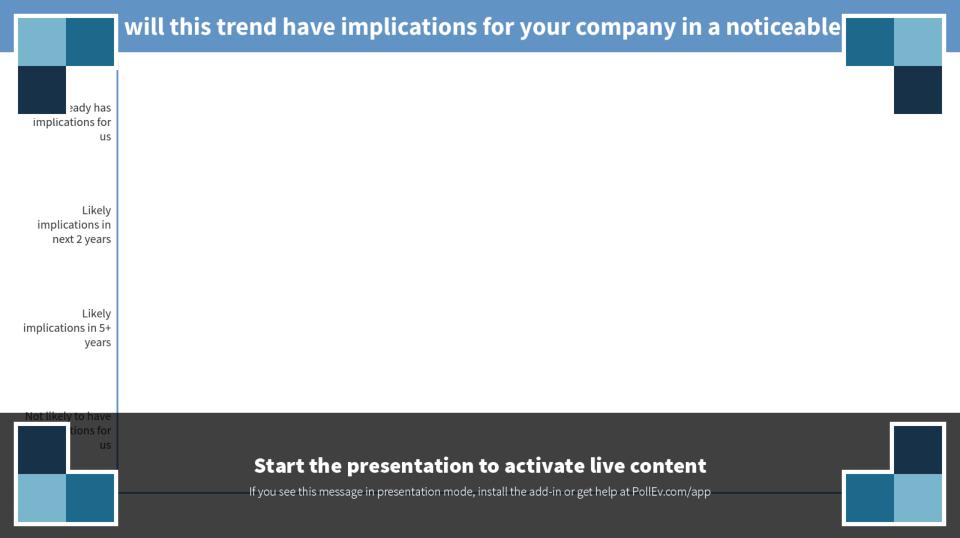
Insights - Rise of the Mega and Smart Cities

- Huge increase in urban populations
- Megacities growing in Far East, Africa rising
- Smart cities and developing countries leapfrogging with technology
- Smart healthcare, infrastructure, transportation, security, energy create >\$1.5 Trillion opportunity



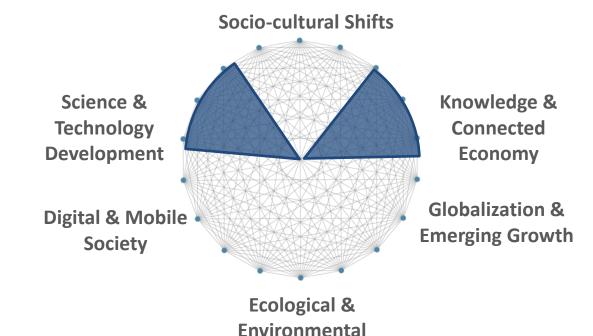








Science & Technology Development + Knowledge & Connected Economy



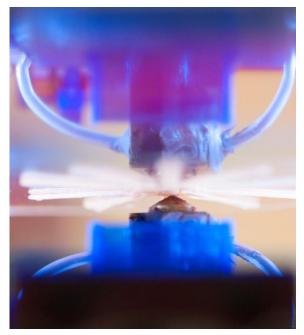




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Change

Example 3: Digital intelligence in industry and products



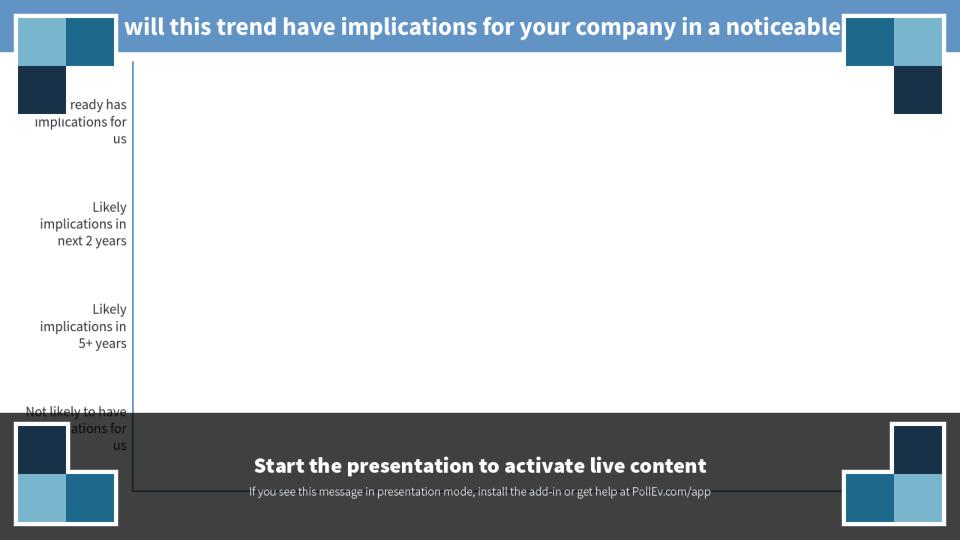
Insights - Rise of Intelligent Agents

- Ubiquitous computing and connectivity
- IoT embedded in home and factory
- Robotics and artificial intelligence bring augmentation and autonomy
- Advanced manufacturing brings next era of industrialization
- User experiences are reality-enhanced











ds are important for you and your company to explore over the ne part of SPRING? Please share a short description.

Start the presentation to activate live content

If you see this message in presentation mode, install the add-in or get help at PollEv.com/app

How do you want to engage in the SPRING initiative to help you and your company learn, prepare for, act on targeted trends?

- Interactive sessions with experts and peers (e.g., via webinars, conference sessions, workshops)
- Immersive experiences in the trends and how companies are leveraging them (e.g., via trend excursions, site visits)
- Working teams to explore, work with and develop strategies to work on trends (e.g., via workshops, conferences)

- Reports on trend research (e.g., whitepapers, topical research reports)
- **Surveys on trends** (e.g., cross-industry, benchmarking)
- Other?



reating Innovation Leadership Solution WWW.IRIWEB.ORG you want to engage in the SPRING initiative to help you and your c , repare for, and act on targeted trends? Please share a short description your preferences.

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reno	ds work, which specific corporate impact areas are most impor
(values, vision)	
People (talent, culture)	
Planning (strategy, operational)	
Processes (operations, R&D, NPD, innovation, etc.)	
Performance (competitiveness, growth, agility)	
Profit (cost, efficiency, margins)	
All of the above	Start the presentation to activate live content

What's Next?

Socio-cultural Shifts Science & **Knowledge &** Technology Connected SPRING **Development** Economy **Globalization &** Digital & Mobile **Emerging Growth** Society

> Ecological & Environmental Change





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Thank you!

To continue the conversation, please contact us:

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Backup Slides



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Why: The Innovation Challenge

Innovation today is different than in the past.

- Diversity and complexity of innovation are increasing.
- Technological and market disruptions are more frequent.
- Consumer primacy is demanding greater awareness and empathy.
- Disruptions can come from anywhere and out of nowhere.

A narrow view does not enable innovation agility.





Why: The Innovation Imperative

Innovation today requires a wide aperture and getting smart from the outside in.

- A wide view is required for strategic adaptability.
- Innovation beyond the incremental requires seeing to new horizons.
- Horizon thinking requires a view of the future.
- This means new ways of seeing and learning about global trends and forces.

Understanding megatrends and their implications is an imperative for innovating today.





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