



Nationwide Consignment Wholesaler of Secondary Market Products to the Auction Industry



NAA Member #101385

We have the in-depth experience to source and supply a high volume of various products to numerous businesses and resale channels. Part of our growth in 2019 has been focusing on supplying auction houses.

With our consignment truckload program, we help you grow an incremental revenue stream with great products, minimal risk and low costs while building a strong, long term relationship.

OUR PROCESS

Consigned truckloads

The lifeblood of auctions is having good products to auction. We're large enough to carry the upfront cost of goods consigned to you by the truckload (26 pallets).

Name brand products

We offer name brand products that sell well and bring some of the highest revenue. Product may be new overstock Inventory, .COM returns or in-store returns. We buy from retailer such as Costco, Target, Lowes, JCPenney, Home Dept, Sears, plus numerous others. We can also make custom loads for your auction company.

Direct from source

Buying direct from our sources means you're getting first source product direct from our vendors. You won't get loads that have been picked over and had the top dollar items harvested off the top. Buying direct increases your incremental revenue stream.

Commission Plus™

*We want a long-term relationship with you so our **Commission Plus™** program is a generous 20% commission by which you assume no risk for the cost of goods. We may also present unique large opportunities where it may be necessary to negotiate the commission structure on a deal by deal basis.*

Freight Sense™

Getting consigned, name brand product to you direct from the source is a very real cost of doing this business. We pay the freight and then evaluate each deal load by load. It has to make financial sense for both of us to stay in the game.

Protected territory

An over diluted region quickly saturates the market and lowers buyers bid price. We want a long term, mutually beneficial and profitable relationship with ONE auction house in a particular territory. Our goal is to add and protect an incremental revenue stream to your auction business.

Net 20 payment by month

You don't need to pay your consignor funds the next day. You have 6 weeks to sell your load and net 20 after it is sold. This reduces your processing workload and helps smooth out your operating cash flow month to month.

Load quality assurance

Since we ship directly from our sources, we don't see the loads you'll get. We want a long term relationship with repeat purchases so we stand behind the loads we send. If there is a question with the quality of products you receive that is different from what was represented, we will work through any issue completely.

Member of the NAA

We're on the dance floor with you. We are members of the National Auctioneers Association (#101385). We're committed to this industry and want to help you increase your incremental revenue by consigning and supplying products directly from the source to your auction house.

**We focus on a long term, mutually beneficial
and profitable ongoing relationship.**

When you succeed, so do we.

If you're interested in our consignment truckload program for your auction business, we'd love to hear from you. Call or email us and let us know if you would like more information about how to get started.

Here's what we need to do to get going:

- 1. Review and sign the consignment agreement.*
- 2. Include your state auction license number.*
- 3. If in Maryland, provide a copy of your MD Sales and Use Tax Exemption certificate.*
- 4. Order a truck – which usually takes 3-5 days.*

Then, have an auction and increase your revenue!

For more information contact:

CRS Recycling Services LLC
3741 Commerce Drive, Suite 301
Baltimore, MD 271227
410.242.6573
www.crsrecyclingservices.com
crssupport@crsrecyclingservices.com



© 2020 CRS Recycling Services LLC. All Rights Reserved.