

Certified Chamber Executive Informational Webinar

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CEO and Chief Economic Development Officer Lynchburg Regional Business Alliance Chair, CCE Commission

Sharon Mayer, CCE, IOM

CEO Allen Fairview Chamber of Commerce CCE 2023 Class

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Why CCE?

- An international network of leaders
- The only national and international certification for Chamber of Commerce Professionals
- A rigorous program recognizing the best of the best







Why CCE?

Let's hear from Sharon Mayer,

CCE class of 2023!



The CCE Process

What should I know?

1 Eligibility

6 Mentor

2 Application

- 7 Recommended Reading
- 3 Audit and Financial Review
- 8 Time Management

4 Points

9 Maintenance

5 CCE Project

10 Help and Resources



For an eligibility determination, contact apurdy@acce.org well before the application deadline (February 2, 2024).

	Requirements			
Experience	Must have six years of senior-level experience	Must include: Program/project management Budget management Personnel supervision Direct contact with the board		
Position	Must be currently employed by a chamber in a senior position			
Exemption	Some experience (up to four years) can be satisfied by relevant senior-level experience on other (non-chamber) positions	Most recent two years must be at a chamber		

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- Application + detailed guidelines at <u>ACCE.org/CCE</u>
- 175 points needed
- Application fee: \$450 ACCE member,
 \$650 non-member
- Supporting documentation required, including financial reviews/audits, resume and five references
- Submit application + attachments electronically

CCE Timeline 2024

February 2	March 15	April	May 6-31	July 15
Application due	Essay due	Prepare for exam	CCE exam (taken remotely)	Oral presentation and interview (in person)

Presentation of new CCEs will be at ACCE Convention.

More detailed timeline available on ACCE website.

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All applicants

- Conduct yearly outside financial reviews (for at least past three years)
- Submit two most recent reviews with CCE application
- One must be an audit

Chamber revenue under \$500K

- Conduct annual outside review by certified financial firm
- Conduct audit every three years

Chamber revenue \$500K+

- Conduct annual review by certified financial firm
- Conduct audit every other year

Audit FAQs

- Audits and reviews are formal examinations of an organization's finances. Both result in written reports. For CCE, both must be done by independent CPAs.
- Audits and reviews **differ** in assurances provided, nature and level of inquiry, verification, and analytic procedures, and in other respects.
- Compilations of financial statements or tax returns are not audits or reviews.

Mentor

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- Education
- Annual ACCE convention or virtual summit, regional conferences, webinars

Goal: 175 points

- W.A.C.E, Institute, US Chamber conferences
- Professional contributions: presenter, author, trainer, mentor
- Leadership in chamber or community organizations
- Awards, certifications

To find your recent ACCE activity, visit your personal member profile page on the <u>ACCE website</u>. You'll find recent activity listed under Learning and Event Participation. Questions? <u>Click here.</u>

Mentor

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CCE Project

- Must be a recent, significant project of your chamber (from within the last three years)
- Important community/organizational impact
- Demonstrates professional skills, experience, and leadership ability
- YOU led the project.
- You are comfortable writing, talking, and answering questions about it. You will use your project for one of the essays and also for your oral presentation.



CCE Essay

- 2 pages
- Due March 15, 2024
- An additional financial essay is also due at the same time.

CCE Presentation

- 10 minute presentation + 15 minute Q&A
- Followed by 20-30 minute interview by a panel of CCE Commissioners
- July 15, 2024

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CCE mentors have been in your shoes! Get one...or more!

Mentors can...

- Review your application
- Brainstorm with you on a CCE project
- Review your essays
- Help with presentation preparation
- Help with exam preparation

Great CCE Mentors

- CCE colleagues from ACCE, Institute, or state chamber association work
- CCEs in your community or state
- Recent CCE designees
- CCE Commissioners



Omar Cuevas Grand Rapids Chamber



Tamara Fleischhaker Ocala Metro CEP



Tiffany Garling Jackson County Chamber



David Griggs MetroHartford Alliance



Lindsay Keisler Chamber of Catawba County Allen Fairview Chamber



Sharon Mayer



Carlos Phillips Greenville Chamber



Kevin Sheilley Ocala Metro CEP



Bob Thomas Michigan Chamber



Andrea Woodard Greater Des Moines Partnership



2023 Class

CCE Commission 2023-2024

Megan A. Lucas, CCE, CEcD, IOM, CEO & Chief Economic Development Officer, Lynchburg Regional Business Alliance (Chair)

<u>Tony Vedda</u>, CCE, IOM, President and CEO, North Texas LGBT Chamber of Commerce (Chair Elect)

<u>Matt McCormick</u>, CCE, IOM, President, Columbia Chamber of Commerce (Past Chair)

<u>Lucia Cape</u>, CCE, Senior Vice President, Economic Development, Industry Relations and Workforce, Chamber of Commerce of Huntsville/Madison County

<u>Sarah Davasher-Wisdom</u>, CCE, President & CEO, Greater Louisville Inc.

Tiffany Esposito, CCE, President & CEO, SWFL, Inc.

<u>Jaime Henning</u>, CCE, President & CEO, Greeley Area Chamber of Commerce & Visit Greeley

<u>Angelle LaBorde</u>, CCE, IOM, President & CEO, Greenwood Chamber of Commerce

Todd Letts, CCE, CEO, The Brampton Board of Trade

Rebecca Martin, CCE, IOM, MA, President & CEO, Greater Federal Way Chamber of Commerce

<u>Leonardo McClarty</u>, CCE, President & CEO, Fayette Chamber of Commerce

<u>Justin McLaughlin</u>, CCE, CEcD, Executive Vice President & COO, Tulsa Regional Chamber

<u>Lynn Olberding</u>, CCE, IOM, Vice President of Economic Development, Metropolitan Milwaukee Association of Commerce

<u>Jeff Rea</u>, CCE, President & CEO, South Bend Regional Chamber

Heather Valudes, President & CEO, Lancaster Chamber of Commerce

<u>Heidi Walker</u>, CCE, Chief Operating Officer, Salt Lake Chamber

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Recommended Reading

Resources

<u>Chamber Profession Body of Knowledge</u>

- Management
- Planning & Development
- Membership, Communications & Revenue
- Operations

ACCE Resource Guides

ACCE Online Learning Portal

CCE Program Toolkit

- Application and guidance documents
- Workshop recordings
- Essay and presentation guidelines
- Recommended reading
- Exam preparation resources





Certificate in Chamber Management

Flexible, on-demand education based on the Body of Knowledge

Click the links to view resources.

Operations & Finance

Governance & Planning

Membership & Revenue Development

Diversity, Equity & Inclusion

Events, Programs & Communications

<u>Community Leadership & Advocacy</u>

Your Chamber Career

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Time Management

Devote some time to the process. It's doable!

- Set up a regular review schedule.
- Use ACCE resources and your mentors.
- Take it one step at a time. Class calls will introduce each step of the process.
- Trust your experience!

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CCE Maintenance Requirements

- Designation fee due after interview/presentation: \$250/member,
 \$350/non-member
- Every 5 years, earn at least 15 points through professional development or professional contributions.
- Maintenance fee (every 5 years): \$300/member,
 \$350/non-member
- <u>Learn more about CCE maintenance requirements here.</u>

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Have questions? Need a plan?

See <u>ACCE.org/CCE</u> for

- Application
- Application guidelines
- Link to submit your application
- Essay guidelines
- Program timeline
- Link to program toolkit
- And more!

Open Office Hours (Click for Zoom link)

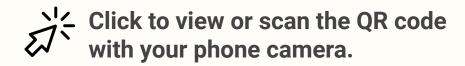
11/30 1:00-2:00 12/6 1:00-2:00 1/9 1:00-2:00 1/23 1:00-2:00 *All times are ET*

apurdv@acce.org



Send us an Intent to Apply form.

(also available at ACCE.org/CCE)





Questions?



Thank you!

Slides and resources will be sent to all webinar participants.



Megan Lucas, <u>meganlucas@lynchburgregion.org</u>
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