

# Using the Legacy IRA Act to Grow Giving from Older Donors

July 19, 2023

**Association of Fundraising Professionals** 











# Today's Agenda



- Welcome & Introduction
- **Overview of Legacy IRA Act**
- **Hear from Experts** 
  - John Hayes, American Heart Association
  - Nancy Brown, Winona Community Foundation
  - Ericka Webb, Boston College
  - Cathy Sheffield, Lena Pope











### **Today's hosts and panelists**





Lisa M. Chmiola Fablanthropy



Sally Schaeffer **Uncorked Advocates** 



John M. Hayes **American Heart Association** 



Nancy M. Brown Winona Community Foundation



Ericka L. Webb **Boston College** 



Cathy R. Sheffield Lena Pope











### **Legacy IRA Act**



# Legacy IRA Enacted in FY23 Omnibus Act – Secure 2.0

	Pre-2023	Modified Legacy IRA – New Law
Age	70 ½	70 ½
Cap on QCD to split-interest entities (CRUTs, CRATs, CGAs) per year	Not available	\$50,000
IRA Charitable Rollover gift	\$100,000, not indexed for	Kept at \$100,000 but
cap per year	inflation	indexed for inflation
Occurrence	No limit on number of rollover gifts	Limits split interest gifts to one time only, no limit on number of Rollover gifts
Effective time period	Permanent	Permanent, effective immediately, indexing for inflation effective after 2023











#### **AFP Partnered with 60+ Charities**































































































































### Why AFP & Coalition Supported Legacy IRA Act



- Fundraising Effectiveness Project shows tax incentives motivate donors who cannot itemize to give
- 10,000 Baby Boomers turn 65 every day through 2030 (15% of total US) population is 65+)
- Average age of a donor is 64 and Baby Boomers are 41% of all dollars given
- Opportunity to solicit gifts from middle-income seniors who have charitable intent but need retirement income







#### QCDs – the who, what, and why



- May be made by donors 70 ½ and older directly from a traditional IRA only to qualified charities.
- **Current limits:** 
  - Maximum \$100,000 per year (indexed for inflation starting in 2024)
  - **New for 2023:** Single tax-year transfer of up to \$50,000 into a split-interest gift (Charitable Gift Annuity, Charitable Remainder Trust)
- Why is this beneficial to donors?
  - For those taking Required Minimum Distributions, QCDs may fulfill all or part of their annual RMD.
  - RMD Income can impact donors' income level, which is used to calculate Social Security and Medicare benefits.
  - Donors who don't itemize may enjoy tax benefits due to the RMD offset.
  - More liquid assets in the donors' budget while still making donations.









#### **Hear from the experts**





Nancy M. Brown, M.S., CFRE Winona Community Foundation President/CEO



John M. Hayes **American Heart Association** Sr. VP, Charitable Estate Planning & Estate Settlement



Cathy R. Sheffield, CAP®, CSPG, CFRE Lena Pope Chief Advancement Officer



Ericka L. Webb **Boston College Executive Director of** Gift Planning









# Call to Action/How you can engage



- **Call to Action: The Charitable Act**
- Respond to alerts sent by AFP Global/your AFP Chapter: Sign up for AFP's Public Policy updates: paffairs@afpglobal.org
- Save the date: AFP Lobby Week, October 2-6
- Join your AFP Chapter Government Relations committee
- Sign up to serve on the U.S. Government Relations Committee
- Donate to the AFP PAC













# Thank you and questions

- Lisa M. Chmiola, CFRE, CSPG, Chair U.S. Government Relations Committee, AFP Global, lisa@fablanthropy.com
- Sally Schaeffer, Principal, Uncorked Advocates, and Policy Consultant to AFP Global, sally@uncorkedadvocates.com









