



THE EXPERT WITNESS: CROSS-EXAMINING THE SMARTEST PERSON IN THE ROOM

A Program from the American Inns of Court

PROGRAM OVERVIEW AND EDUCATIONAL RELEVANCE

Experts are ubiquitous, showing up in almost every single case. Knowing how to cross-examine them should be considered a basic, required skill. All trial lawyers experience a degree of fear and trepidation when facing the prospect of cross-examining the sophisticated adverse expert: the head of surgery for the hospital, the author of the authoritative textbook, or the airline's chief pilot, for example. How can an attorney possibly offset the expert's superior knowledge, intellect, and experience?

This program provides tips for meticulous preparation and carefully crafting a game plan to achieve success with professionalism, even with a contentious expert. Leave with:

- ways to determine if an expert should or should not be cross-examined;
- strategies for deposing an expert, whether in pre-trial or in the courtroom;
- and tactics for maintaining control of the examination.

PRESENTERS

Quentin Brogdon is a partner with Crain Brogdon, LLP in Dallas. He is board certified in personal injury trial law and in civil trial advocacy.

He is a Fellow of the invitation-only International Academy of Trial Lawyers, American College of Trial Lawyers, and International Society of Barristers. He served as President of the Texas Trial Lawyers Association, the Dallas Chapter of the American Board of Trial Advocates, the Dallas Trial Lawyers Association, and the Association of Plaintiff Interstate Trucking Lawyers of America.

He has been a member of the Dallas-based William "Mac" Taylor American Inn of Court for over 20 years. The Best Lawyers in America chose him as a "Lawyer of the Year in Plaintiffs' Personal Injury Litigation" for Dallas and Fort Worth in 2023. Texas Monthly selected him as a Super Lawyer every year since the inception of the list in 2003, and it selected him as one of the Top 3 Super Lawyers in Texas more than once.

CONTINUING LEGAL EDUCATION

With a framework of the Model Rules of Professionalism, the program is designed to be eligible for *1 CLE hour of professional conduct/ethics CLE credit* in most jurisdictions.