

Moderator Panelists



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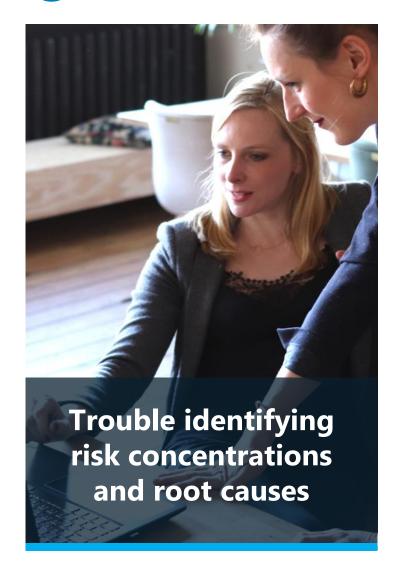
Agenda

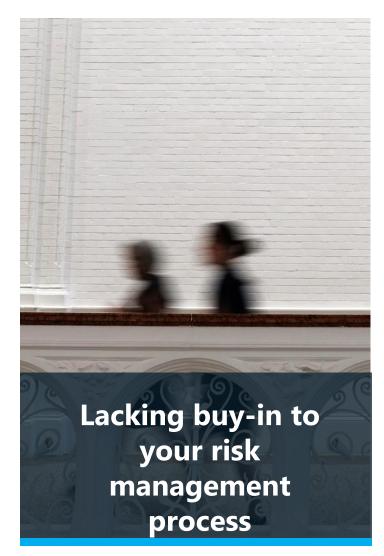
- 1. Why engagement is important to the success of an ERM program
- Insight into peer challenges of engaging the front line
- 3. Tips and strategies for engagement

Common Challenges



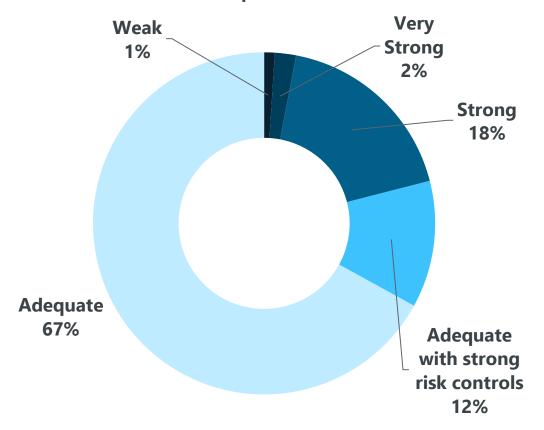
ERM top-down risk registers are in danger of missing the true risks





Creating value through ERM practices

Overall ERM Scores For North American, Canadian and Bermudian Companies of Dec. 31, 2014



ERM Scores & Volatility*



*Volatility is calculated from weekly log normal returns over the past year. Source: Standard and Poor's Capital IQ.





Which best describes your current interaction with your front line business leaders?

- 1. Difficult getting their time and information is impossible
- 2. Manageable but they don't understand our function
- 3. Good they provide us with the information willingly
- 4. Excellent they bring us into strategic conversations



Pathway to long lasting ERM Program

The enterprise-risk-management framework illustrates an integral cycle of best risk practices.





How to create the "pull effect"

- 01 Provide insights back to the front line
- 02 Provide more rigorous understanding of risks
- 03 Risk strategy should be "owned" by the risk owner
- 04 Provide reliable, relevant and timely information
- **05** Back and forth engagement



In your organization, what is currently the best method to engage the front line?

- 1. Steering committee
- 2. Training and workshops
- 3. 1-on-1 meetings
- 4. Through software
- 5. Don't have one



Strategy 1: Building Trust

QUESTION

How have you managed to build trust in your organization? What practical strategies have worked for you?



Strategy 2: Educate and Train

QUESTION

How have you embedded training in your program?

Strategy 3: Get rid of complex jargon

QUESTION

Does removing complex risk jargon resonate with your experience and if so, how have you built simplicity into your ERM program?

What data insights are most important to risk owners?

- 1. Emerging risks and early warning indicators
- 2. Any control failures within their function
- 3. High priority incidents and root cause analysis
- 4. Key performance indicators for their function
- 5. I don't know



Risk Management Dashboard Objectives Q Search Table... Certainty of achieving objectives Name Probable Warning Maintain reputation **Current Control Effectiveness** Profitability Certain Possible Talent attraction and retention Uncertain Unlikely Innovation Certain Operational Excellence Certain Customer Satisfaction Warning Remote High Significant Low Moderate Critical





Strategy 4: Providing Insights

QUESTION

What kind of information have you provided that has surprised your risk owners? And what has been the result of this insight?

What is the most important success criteria for your ERM program?

- 1. ERM is brought into strategic conversations
- 2. Everyone in the organization is not afraid to speak about risks
- 3. The organization achieves its corporate objectives
- 4. Gives me an avenue to my next role



QUESTION

How do you determine you are adding value?

What are signs that the organization has moved away from "check-the-box" to more of a partner function?



Journey to best-in-class risk management

Stage 1:

Checkthe-Box

- Focus on controls/compliance
- Build basic risk register
- Establish risk policy

Stage 2:

Value-add Insights

- Build ground level insights
- Provide static inputs
- Develop understanding of corporate strategy
- Link department metrics to objectives

Stage 3:

Integrate d

Decisions

 Management to consult with the risk team regarding implications and trade-off



Questions?

Thank You!

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