



California Police Chiefs Association

California Police Chiefs Association members value the close relationship we have with our strategic, preferred and circle partners. The CPCA provides this quarterly update to highlight advancements and programs which help California law enforcement agencies do their jobs more efficiently and effectively. Thank you to all our partners for their continued support of the membership and collaboration with our law enforcement communities.



California Massage Therapy Council (CAMTC)

camtc.org/cpca-strategic-partners

Rick McElroy, CAMTC Director of Law Enforcement Relations,
805-390-0397, rmcelroy@camtc.org

FREE 2-Hour Training in your area within California. Schedule NOW for new trainings in 2021.

We implement the provisions of the California Massage Therapy Act. Policing massage businesses that operate as a subterfuge for prostitution can be a real challenge. CAMTC provides critical support to law and code enforcement agencies and local governments in efforts to curtail illicit massage establishments. Know the signs of illicit massage businesses (IBMs) and adapt the strategies to make massage Safe and Legal in your communities. Our collaborative effort to target illicit massage parlors and stop the negative impact they have in our local communities is THE most striking benefit of the strategic partnership between CPCA and CAMTC to protect the public.



CORDICO

cordico.com

Brady Pilster, Vice President, 801-390-3834, brady.pilster@cordico.com

Cordico, the leader in officer wellness, is the exclusive technology partner of Dr. Kevin Gilmartin. CordicoShield Wellness Apps are used by law enforcement agencies throughout California as 24/7, confidential, easy to use, high-quality proactive Officer Wellness solutions. Fully customized for your agency, CordicoShield Apps provide in-hand officer wellness resources, anonymous self-assessments, access to peer support, vetted law enforcement therapists, one-touch calling, and on-demand tools targeting Critical Incidents, Emotional Survival for Law Enforcement, Family Support, Physical Fitness, Suicide Risk, and much more. Available for all of your personnel, spouses, significant others, and retirees.



FirstNet Built with AT&T

firstnet.com

Mike Bostic, Director, Policy and Strategy, 562-618-4523, mb573g@att.com

FirstNet, Built with AT&T, is the only network built with and for first responders – when and where they need it most. We are accountable to keeping your lines of communication open with dedicated mission critical solutions that will modernize public safety. FirstNet is designed to fit your unique and evolving communications needs and the needs of those working to support your vital efforts. It grew out of a 9/11 Commission recommendation calling for improved communications for U.S. first responders. Because reliable communication is essential to your job – and your safety.



Forensic Logic

Better Information. Better Decisions. Better Outcomes.

forensiclogic.com

Aimee Clark, Director, Marketing, 925-298-2056, aclark@forensiclogic.com

Forensic Logic COPLINK deploys the most powerful network of users, information, and technology in American law enforcement. Powered by the most comprehensive set of data and the most advanced technology in law enforcement, we give our users the information they need to make the right decisions, every single time.



**MOTOROLA
SOLUTIONS**

Motorola Solutions

motorolasolutions.com

Mike DeBenedetti, Northern California Area Sales Manager
510-772-2992, michael.debenedetti@motorolasolutions.com

Jerry Burch, Southern California Area Sales Manager
971-219-8970, jburch@motorolasolutions.com

Every day, our public safety customers rely on effortless and reliable communications to keep communities safe. They call it their lifeline. At Motorola Solutions, we not only build that lifeline – with mission-critical services, software, video and analytics, backed by secure, resilient land mobile radio communications – we advance it every day through our commitment to innovation. We help people be their best in the moments that matter most.

PREFERRED



PARTNERS



Axon

www.axon.com

Megan Hardesty, Strategic Account Executive, Major Accounts, 480-253-7854, mhardisty@axon.com

Chris Morton, Regional Account Manager, 206.310.6165, cmorton@axon.com

Every Axon product works together as a single network. Seamlessly connected. And designed to give law enforcement the tools they need to focus on what matters, get to the truth faster and make the world a safer place.



ecoATM

ecoatm.com/law-enforcement

Jim Smith, Director of Law Enforcement Relations, 858-375-9392, jim.smith@ecoatm.com

Since 2009, ecoATM has provided consumers with a safe, secure & innovative way to recycle over 26 million used electronic devices at over 4,600 locations in the U.S. Contact us to learn how we can assist you with investigations at no cost.



LCW

lcwlegal.com

Katie Huber, Business Development Manager, 310-981-2057, khuber@lcwlegal.com

LCW has proudly earned the trust and respect of generations of police chiefs. We understand the emergency nature of law enforcement-related employee relations by being readily accessible to assist in addressing issues of administrative leave, administrative/criminal investigations, and investigative methodology and strategic planning. With our immense law enforcement related experience, we bring both legal acumen and practical knowledge to our client interactions.



National Testing Network

<https://nationaltestingnetwork.com/publicsafetyjobs/services.cfm>

Tony Percich, Vice President, 541-550-7851 / 206-930-3568 (m), tonyp@ergometrics.org

National Testing Network, Inc. (NTN) is the leading provider of continuous recruitment and employment testing services for public safety departments. NTN's continuous testing platform focuses on ensuring the candidate test experience is positive, affordable, consistent and fair, while providing agencies with lists of qualified job applicants.



Uber

lert.uber.com

Billy Kewell, LE Liaison Lead - U.S. West, wkewell@uber.com

Uber Law Enforcement Operations is a team comprised of former law enforcement professionals and response specialists whose goal is to make Uber the mobility platform law enforcement trusts the most through engagement, partnership, and response.



Verizon

publicsafety@verizonwireless.com

Guy W. Johnson, Sr Manager/Public Safety Outreach Program/HQ Corporate Security, 619-241-5441, guy.johnson@verizonwireless.com

Thomas Ostrosky, Manager, 908-227-3732,
thomas.ostrosky@verizonwireless.com

V-CRT (Verizon Crisis Response Team), 800-981-9558

V-SAT (Verizon Security Assistance Team), 800-451-5242

Verizon wireless services and products.



American Military University

amu.apus.edu

Debbie Setzer, Sr. Manager, Public Sector Outreach, 571-477-0111, dsetzer@apus.edu

AMU's mission is to provide high quality higher education with emphasis on educating the nation's military and public service communities by offering respected, relevant, accessible, affordable, and student-focused online programs that prepare students for service and leadership in a diverse, global society.



LexisNexis Risk Solutions

risk.lexisnexis.com/LE

Janie Gotherman, Director, Public Safety Marketing
434-305-4596, janie.gotherman@lexisnexisrisk.com

Thousands of agencies nationwide trust Accurint® Virtual Crime Center to locate and discover relationships between people, businesses, vehicles and phones to reduce crime and close cases. With one login and one search, Accurint Virtual Crime Center returns pre-linked results from 10,000 public record sources and law enforcement data from over 1,500 agencies for connections you can't find anywhere else.



NATIONAL
UNIVERSITY

National University

nu.edu

Marc Bailey, Director Public Safety
858-880-4322, mbailey@nu.edu

National University, a veteran-founded nonprofit, has been dedicated to meeting the needs of hard-working adults by providing accessible, affordable, achievable higher education opportunities since 1971. Home of the Public Safety Promise, which offers all members of public safety (sworn and non-sworn) a 25% Tuition Scholarship for over 75+ flexible degree programs and potential credit for prior career training. Students may also be eligible for a free class for every three classes completed within six months through the Fast-Track Scholarship. You can earn an associate, bachelor's, or master's degree, or certification in fields such as criminal justice, homeland security, and public administration.



Security Industry Alarm Coalition (SIAC)

siacinc.org

Steve Keefer, Chief (Ret) Law Enforcement Liaison
775-813-0525, steve@siacinc.org

Security Industry Alarm Coalition (SIAC) is a non-profit organization that is one voice for the Alarm Industry in North America. SIAC was created to partner with law enforcement across the nation, lowering false alarm calls for service. SIAC uses the Model Alarm Ordinance with Best-Practices, which was developed in partnership with leaders from law enforcement. Since SIAC is a non-profit organization, there is never a fee to your agency for our alarm management services.



The Police Credit Union

thepolicecu.org

Darlene Hong, VP, Membership Development, 800-222-1391 ext 1337, darleneh@thepolicecu.org

Established in 1953, The Police Credit Union is proud to provide **Financial Solutions That Take Care of Our Own**. We exclusively serve the financial needs of Law Enforcement and their families throughout California, including mortgage loans at highly competitive rates. New loans of \$10,000 will qualify eligible law enforcement professionals for a debt forgiveness benefit of up to \$850,000 in total loans covered. All accounts can be opened conveniently and securely online. Join at thepolicecu.org and discover the difference of a credit union that understands Law Enforcement.



UPS

ups.com

Bruce MacRae, Vice President, State Government Affairs - West
310-418-3047, bmacrae@ups.com



MOTOROLA SOLUTIONS



ALL TRAFFIC SOLUTIONS



alltrafficsolutions.com

Owen Lauerman, Territory Manager
866-366-6602 ext 318, olauerman@alltrafficsolutions.com

ATS helps law enforcement save time, maximize budgets & save lives. Our durable, USA-made portable radar speed signs, radar message displays & folding message signs deploy fast for traffic calming & automated driver notifications. ATS radar signs & patented TrafficCloud® software are proven to reduce speeding as



APEXMOBILE
Public Safety App Development

apexmobile.net

Joe Ramirez, 949-305-7008, joe@apexmobile.net

Apex Mobile is a leader in the development and implementation of mobile applications for public safety and civic organizations. APEX Community, is a powerful community engagement solution, and APEX IRIS, Is our mobile first internal reporting and information sharing platform. Our products currently offer 50+ prebuilt features and operates as a digital platform that can be used to build whatever

much as 85%. Manage devices/data remotely, set alerts for tampering and low batteries. Run/share reports in seconds for enforcement prioritization, complaints resolution & speed studies.

tools agencies need--typically with no internal tech support required or unexpected up-charges.



aalrr.com

Alfonso Estrada, 562-653-3474, alestrada@aalrr.com
Jay Trinnaman, 562-653-3497, jtrinnaman@aalrr.com
Sarah Martoccia, 562-653-3859, sarah.martoccia@aalrr.com

AALRR offers attorney expertise in a full spectrum of representational issues related to public safety. Our comprehensive services include: (1) Advice and Counsel—Resolution and defense of complex legal issues; (2) Disciplinary Matters—Representation throughout the entire disciplinary process; including administrative investigations; and (3) Collective Bargaining—Representation throughout the state in collective bargaining negotiations, labor relations, meet and confer issues, and in grievance arbitration.



bbklaw.com

Ashley Fernandez, Business Development Manager, 951-826-8287, ashley.fernandez@bbklaw.com
Christine Wood, Director of PRA Services and E-Discovery Counsel, arc@bbklaw.com

Best Best & Krieger LLP is the largest public agency-serving law firm in California with more than 200 attorneys in nine State offices and one office in Washington, D.C. Working in the public sector, we tackle many of the most challenging issues society faces today. A nationally recognized leader in Municipal law, we efficiently, intelligently and meaningfully assist our public agency clients with complex, multi-disciplinary issues and provide creative and cost-effective solutions. This includes BB&K's ARC: Advanced Records Center — a full-service California Public Records Act resource utilizing experienced legal personnel and leading-edge technology to supplement in-house resources for records-related matters. In addition, we handle everything from code enforcement matters and Pitchess motions to gun confiscations, and from emerging technologies to labor and employment matters, including pensions.



FEDERAL SIGNAL

fedsig.com

Al Celaya, 714-305-9603, acelaya@fedsig.com

Federal Signal is dedicated to engineering innovative, reliable and high-performing lightbars, perimeter lights, sirens and speakers with exclusive technologies for first responders.



JONES MAYER
LAW

jones-mayer.com

Richard D. Jones, President
714-446-1400, rdj@jones-mayer.com

Jones & Mayer is one of California's premier public sector law firms. We provide legal advice, guidance and representation to cities, counties, law enforcement agencies, and more. The public sector isn't part of our practice. It IS our practice.



lyft.com

Francisco Avalos, National Regional Manager, West
602-330-9015, favalos@lyft.com

Lyft was founded in 2012 by Logan Green and John Zimmer to improve people's lives with the world's best transportation and is available to 95 percent of the United States population as well as select cities in Canada. Lyft is committed to effecting positive change for our cities and making cities more livable for everyone through initiatives that bridge transportation gaps, and by promoting transportation equity through shared rides, bikeshare systems, electric scooters, and public transit partnerships.



mark43.com

Terri Greene, Regional Account Executive
714-203-1000, terri.greene@mark43.com

Mark43 builds the world's most powerful public safety CAD, RMS, analytics, and property and evidence platform. The cloud-native suite is constantly updated which guarantees that the applications are always improving. Mark43 provides unwavering 24/7 support to make sure its customers are never left in the cold.



planitpolice.com

Amy Harcourt, Marketing Coordinator
866-471-2001 ext 1, amy@planitschedule.com

PlanIt Police by PlanIt Schedule is the online personnel scheduling and communication system built for law enforcement. Join over 800 public safety agencies throughout the U.S. by streamlining your schedules, time off, court appearances, and overtime, today!



rapiddeploy.com

Todd Komanetsky, Partner Manager
todd.komanetsky@rapiddeploy.com
Product Information, ussales@rapiddeploy.com

RapidDeploy believes that regardless of size, geography or budget, everyone in public safety should have access to the data they need when it matters most to save more lives. That's why, since 2016, our mission has been to reduce emergency response times and improve public safety. RapidDeploy has a statewide contract to provide Cloud-Based RadiusPlus and Eclipse to all 9-1-1 centers in California. Cal OES turned to RapidDeploy to implement two-way SMS through our RadiusPlus platform. Now, two-way SMS, in any language, can be initiated by a 9-1-1 Telecommunicator following a 9-1-1 call hang-up or if the caller appears distressed and uncommunicative. RapidDeploy's cloud-native platform makes it easy for state agencies like California to adopt innovative technologies and achieve a consistent rollout, training, and management experience across all state PSAPs in just weeks or months.



ripalog.com

Lou Kvitek, 877-484-2677, lou@ripalog.com

California AB #953, the Racial Identity and Profiling Act (RIPA), requires officers to report up to 40+ data items every time they stop someone. RIPALog was created to make this reporting requirement fast and easy. Our mobile app is in the officer's hand, at every stop. Using intelligent prompting, the app enables the officer to record the required data and get back to policing duties in less than 4 minutes. Command staff can view stop statistics in real-time and identify training opportunities quickly. We upload the data to DOJ for you, but only when you authorize it. No IT time or resources required.



safestoreusa.com

Randy Turtle, President
866-890-7233, rturtle@safestoreusa.com

SafeStore is a trusted, high security evidence storage facility that has worked exclusively with Law Enforcement agencies since 1996. We provide our clients customizable, cost-effective storage solutions that adheres to a strict chain of custody and complies with all retention laws. Our evidence storage experts render services such as evidence packaging, logistics, transportation and much more. We securely store all types of evidence including, but not limited to, long-term homicide evidence, rape kits, human trafficking evidence, computers, doors, mattresses, tools, furniture, automotive equipment, electronic equipment, arson-related evidence and client-owned locked freezers.



sas.com

Katie DeGraff, 919-531-3851, katie.degraff@sas.com
SAS is the leader in business analytics software and services, and the largest independent vendor in the business intelligence market. Through innovative solutions, SAS helps customers at more than 70,000 sites improve performance and deliver value by making better decisions faster. Since 1976 SAS has been giving customers around the world THE POWER TO KNOW®.



ScholarShare529.com

Rachell Owen Reinwald, Program Analyst
916-651-0544, rachell.reinwald@treasurer.ca.gov
Lori Mattson, Outreach Specialist
916-653-1306, lori.mattson@treasurer.ca.gov

Things just grow faster in the California sun. Like college savings. College costs are constantly increasing. As California's official college

savings plan, ScholarShare529 has helped families rise to the challenge of affording higher education for more than 20 years. Thanks to low fees and 100% tax-free growth, your savings can grow as fast as your child's potential.

Visit ScholarShare529.com to open an account today.



sonitrolsecurity.com

Joey Rao-Russell

559-264-9730 ext 145, jrussell@sonitrolsecurity.com

Sonitrol-Kimberlite is a provider of integrated electronic security services specializing in Verified Security. We strive to provide real time data to ensure officer and community safety while responding to our alarms. We have been serving California for over 40 years with operating territories from NWLA to the South, the Central Valley and Bay Area.



Sun Ridge Systems, Inc.

sunridgesystems.com

Betsy McNutt, Director of Sales and Training
800-474-2565, betsy@sunridgesystems.com

Sun Ridge Systems is an all in one solution for Law Enforcement's Dispatch and Records needs. Sun Ridge has been in business for over 35 years with yearly enhancements, site-not seat license and the best technical support. It is also a California based company and has a particular concentration of customers in the Golden State. In fact, over 185 agencies in California use RIMS, four times more than any other product, making Sun Ridge Systems by far the dominant CAD and records management systems provider in the state.



T-MobilePerks

Jodi Boone, Account Manager, Government IL Program Sales
925-352-3727, jodi.booke@t-mobile.com

California Police Chief Association members are eligible for OUR BEST DISCOUNT for First Responders and their families. 20% off the first line and 50% off up to five additional voice lines on our Magenta First Responder plan with features like unlimited talk /text/data to and from Canada and Mexico, Netflix, Gogo in-flight Wi-Fi, and taxes & fees INCLUDED; All with UNLIMITED talk, text, and 4G LTE data. Set up by calling 855-570-9947 and mention your police department.



sandiego.edu

Erik Fritsvold, PhD, Program Director, Law Enforcement & Public Safety Leadership M.S. & Associate Professor, Department of Sociology: Law, Crime & Justice Concentration
619-260-4026, erikf@sandiego.edu

When you enroll in University of San Diego's online M.S. in Law Enforcement & Public Safety Leadership (LEPSL) program, you'll join a network of law enforcement leaders committed to serving their communities and working together to tackle the challenges facing agencies across the country. Unlike a typical CJ degree, our ethics-centric curriculum has a focus on refining leadership skills specific to public safety. Join the 750+ law enforcement professionals who have already enrolled in this practical and relevant program.



wrap.com

Ann Marshall, 480-329-5093, amarshall@wrap.com



© 2020. California Police Chiefs Association. ALL RIGHTS RESERVED.



Share a Success Story

Public-private partnerships play a key role in law enforcement and the CPCA is eager to share successful partnership between member agencies and solution providers. Consider sharing with your colleagues a story of success your agency has had with one of our outstanding Partners. For information and to share, please contact **Mark Lorimer**, partners@californiapolicechiefs.org.