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CAMFT Closing 10.21.20

(Music playing)

>> MODERATOR: Hello everyone. Welcome to the closing session for the CAMFT virtual experience. It's a thrill to be here. My name is Nabil El-Ghoroury. I'm the expect director of CAMFT and it's my privilege to welcome you to our last session.

Let's see. I want to, we are, I'm really excited about this content for the session today. We have got two guests in addition to a presentation I'll be giving. We're going to have Assembly Evan Low speak to us. And he is a very important Assembly in California. We also have a mentalist, Felix Jones, joining us at 12:30. I see Assembly Low has logged in. I'll start his introduction.

Evan Low was elected to the California State Assembly in November 2014 to represent District 28.

At the age of 31, Assemblymember Low became the youngest Asian American legislator to have been elected to the Assembly in state history.

Assemblymember Low is a lifelong resident of Silicon Valley and has been a regional community leader. His work within the community and deep knowledge of issues local residents faced led him to run for Campbell City Council in 2006.

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He made history as the first Asian American elected to Campbell's City Council.

Assemblymember Low has been named "Legislator of the Year" by the Internet Association, TechNet, The Computing Technology Industry Association, California Faculty Association, Cellular Telecommunications Industry Association, California District Attorneys Association and Faculty Association of California Community Colleges.

For CAMFT, he is really important because he is currently the chair of the business and professions committee which oversees the department of consumer affairs which oversees the board of behavioral sciences. Thank you for coming today. It is a privilege to see you and have you speak to our members.

>> Thank you very much Dr. Going going. I might be seeing a different background. It's fun to change things up. It is good to be with you all and hello I won't be too long. It is lunch time and I know team can be angry. You heard the introduction. I want to come by and say hello as you heard I serve in the State legislator representing the silicon valley and the capacity of business and professions which oversees department of consumer affairs.

Did you know we have over 100,000 licensees in the State of California. You can see the numbers are vast but you also know, I mean, you are on the ground, your work is that much more important each day and anecdotally, I

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have been in conversation with many friends. I took some advice, I did a partnership with Dr. El-Ghoroury and a number of leaders to host a virtual town hall and making sure that we have the opportunity to check in with one another.

I think it was something to the effect of how to maintain sanity during the pandemic. We were having wildfires and homes throughout the region without power. And distance learning all at once and a presidential election. And a polarized society. I can imagine the work you're doing to help with the current issue at hand. I say that because I want to reaffirm this to you. You may think it's obvious because you're doing it, but I as government want to say thank you for the work you do. At the end of the day we're respectively human beings and this also has an impact on us. Oftentimes, with respect to government, we ourselves are to portray a sense of confidence that we are like Teflon with tough skin. At the end of the day, we have a great amount of empathy and compassion. We feel the pain. Thank you for the work you do. With respect to legislation this coming year, you know we're working hand in hand with the association to ensure that we are getting the type of partnerships we need with the board of behavioral health and understanding issues in real time. Know we're working to expand access to mental health services and destigmatizing that of the need specifically right now. Your engagement is important. The

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importance of being a active member, because you will have a stronger voice. I, oftentimes, work with over, gosh, 40 plus different licensed categories, whether it's yours or the California dental association or medical association or the automotive repair folks. When there is an opportunity to go to one entity that represents a wide variety of people, it's easier to make sure we're working hand in hand. The affirmation to continually participate, pay your dues and be active and don't forget to vote. We're 13 days or so away from the election, but who is counting? I know we will all recognize the work you do because even just putting on the political reference, again, once the election is over, there will need to be significant healing and again that is where you come in. See me as a partner and again thank you for the work you do day in and day out.

>> MODERATOR: Thank you. You're a real ally and advocate for mental health and we are so appreciative of that because we want legislators to understand the importance of behavioral health.

I mean, we're going to have a mental health crisis when the pandemic ends. We're in the crisis with the stress and challenges that parents face, that is not even talk being the, your con stitch went who have lost homes by fire. And stuff. So there is such an important need for mental health. So we really appreciate you joining and you providing that support. Thank you so much.

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>> Please see me as a friend and hold me accountable. It is the work you are doing that helps each and every individual life. Thank you again. Good to see you all.

>> MODERATOR: Good to see you. So, thank you so much, that was a wonderful presentation by a real sponsor and supporter of mental health.

And this is one of the things that CAMFT does on your behalf.

As the association representing us.

We build relationships with different, with different legislators, and that we use those relationships to advocate and support marriage and family practice in the State. This is a really important thing. You know, one bonus of the virtual world is that it's a lot easier to get speakers to come to our conference.

Our conference was scheduled to be in orange county. This past April. And had it occurred, it's very unlikely that Assembly Low would have been able to attend because he is, he's in Northern California and typically it's hard to get folks to take a day to come to the event. We usually get local people. In the pandemic, in a virtual world, we're able to have a bigger reach and we're able to secure him as a guest, so that was wonderful.

Okay. So I'm going to do a presentation for everyone, so feel free to get comfortable. I hope some people are having lunch. I'm getting I little HANGRY

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but I have a little coffee here to get me through this. I'm going to start my presentation, so give me a second to set it up.

And share it with you guys much.

Share screen.

Slide show.

I have to start at the beginning.

Screen sharing has failed to start. Okay. Hold on again, hold on again.

We'll edit this out in post.

[LAUGHTER]

Okay let's see if I can try this again.

On okay. Let me just test, is this working right now? Can I get --

>> You're good. You're good Nabil.

>> MODERATOR: Okay. I'll talk, let me take a deep breath. I'm going to use my health skills because that was stressful. We're going to talk about 2020 and in particular resilience. I think members have really demonstrated such resilience this year and data we have that I want to share, in fact, you're hearing it first. I gave tidbits of this in June of the newsletter articles over the summer. This is the first place I'm talking about it and it will be recorded. This is exciting information.

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So, the, this year obviously has been quite a challenge. 2020 has been full of surprises that we didn't expect, I'm not saying anything new. Now you're getting to know more about me. I love street art. So I been taking photos of street art for the last six years. I'll be using some of the photos to make some points in the session.

So, this year obviously we have had the pandemic. Who saw that coming? The pandemic really has changed everything, so many things of our lives. School, work, how we live, how we shop, how we go to therapy. And how we practice.

And then on top of that, there's been the racism pandemic. This came to light obviously after the murder of George Floyd but has been something that has been around for hundreds of years. And it really got some recognition more support for Black Lives Matter, and that is still ongoing. It's still a conversation we're having. We'll talk a little bit about that.

What I have seen and what this data I'm going to present has shown is how well marriage and family therapists have adapted to these circumstances.

And you know telehealth has always been something I'm interested in and advocated for, but it was always -- I think a lot of us had a perception that it's not for now, it's not for me, it's for the future. Not thinking that we could do it

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easily with clients. This year has really shown it's been possible to do quite well. So we did a, CAMFT did a survey in June of 2020, and we asked about 2500 people responded to thank you to everyone who responded. The great majority of attendee, of folks were able to answer most questions. Here is some of the data. I'll give you a tidbit. We have a lot more and we'll have a bigger report coming soon. I'm not sure where we will publish yet. We'll see. What is people's clinical work, and the no segment had a majority, but definitely the most common was 11 to 20 at 36 percent. 31 to 30 was second. People are working between 11 and 30 hours, smaller numbers below 10 or greater than 31 hours. Not a real surprise. I always heard people talking about 15 to 25 clients this is not a surprise.

And this is not a prize either. How on March 16th, the day that the shelter in place order came into place in the Bay Area. This is the shelter in place order, on that day, what percentage of your practice was telehealth. Not surprise hely -- 50 percent was 2 percent, 735 percent or more was 3 percent. That is that little green sliver. So members, CAMFT members were not doing telehealth in March before the pandemic, before the quarantine. But, one month in, look at how different this data is.

One month in by the end of April less than 25 percent that majority in the

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first slide is now 4 percent.

And the a hundred percent exclusively telehealth, almost half. When we add in those that were three-quarters, that is the great majority. That is three-quarters of practitioners, so we transitions fast. In less than a month.

And then that continued.

So, by June, it was almost a complete reversal of March.

So, in June, 75 percent of respondents were 100 percent telehealth. This graph to me is just so shocking, and so neat. I, this is what really inspires me.

How resilient our members have been. And the other thing I think about it is that some practitioner, I think, didn't think that the quarantine would last more than a month so they may have stalled going telehealth. By three months, clearly there was a recognition of this is longer so people, more people started fully transitioning to telehealth.

So, I think this is a real lesson in how MFTs have reinvented themselves. It has been remarkably successful this transition.

So I am so in awe of how fast members were able to pivot. So that is amazing. I'm just so impressed. And that this is a great reminder. We should never be afraid to reinvent ourselves. How many of you thought you would be seeing clients by computer, you know, and by video conferencing? Most of us

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didn't. I didn't think about that when I was training back in the pre2000s. In the 90s.

So then we ask how long did the transition to telehealth take. Most people, less than a week. Less than a week. 2/3 took less than a week to transition. When you add two weeks or half a month, another 23 percent. So almost 90 percent were able to do everything in 15 days.

And then the last two categories, three to four weeks or over a month another 12 percent. Most people transitions quickly to hello health. Very cool. Very neat information.

Now, here is where it gets a little bit complicated.

How smooth was the transition to telehealth?

We asked this question on a liker type rating scale. One very difficult, five very easy. You can see two was tricky but figured it identity, three it was a change but doable. Four no big problems.

The most common response was it was a change but doable. Mid rating. Three.

And very easy was 17 percent. Very easy, no big problems were almost 40 percent. But those who saw a lot of problems only 4 percent said it was really difficult and another 17 percent said tricky. We're talking 21 percent had

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some problems that were a bit challenging. Again, this shows resilience and that we happen to have the technology here to make it easy so that also is great news.

As a reminder, simple practice one of the conference grant sponsors is one of those providers and so, you know, their services have been amazing. I have heard a lot of good things from simple practice from members. So this is where I'm really intrigued. We asked what percentage of clients will you continue to see via telehealth when the crisis is over. We asked this in June, so early on. Remember, the red want to go back to in the office, okay.

And almost none 28 percent. And then one hundred percent is 12. So the light green is 12 percent. But the non red colors all want some telehealth. That is almost three-quarters want some form of telehealth and then, you know, 50 percent or month, that is 42 percent. So that is not a majority, but it is a lot of therapists. This has a lot of implications. A ton of implications about do you need a practice, do you need an office?

Where can you advertise? You know, the telehealth has allowed people to expand their horizons beyond the 15 minute drive. I live in San Diego. Some of you live in LA, I'm not driving 15 miles to see a therapist. In LA, you might not drive 5 miles. Your options are expanded and that means a lot more openings,

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more possibilities, and potentially better fits for therapists. You can find someone who really meets the needs you want. I see this as a time for growth. This is an amazing period to be a marriage and family therapist in California. Kudos to you for that work.

And we asked about the challenges. And the challenges to telehealth include technical glitch -- sorry, I just froze there.

[LAUGHTER]

Technical glitches.

I crack myself up. You know.

Tracking the therapeutic alliance has been challenging. Right now, I don't see anyone and I see reflection of myself.

Competing with Zoom has been really challenging and then decrease in trust and rapport in the relationship. People are seeing the relationship is deteriorating for some clients. Then we see certain populations and interventions are not as amenable to telehealth. Children was our number one thing. That was our, one of our best attended lunch and learn sessions, the children topic. It is challenging to work with kids in the telehealth setting. Older adults who have issues can technology, volume, and somatic modalities as well because they may involve touch of some sort.

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Those are some of the challenges we have seen in telehealth. Positives, the ability to continue therapeutic process has been a great thing.

Convenience. You know. Once again, you don't have to think about traffic, about parking, the headaches, cancellations are down.

You know, that means more money in your pocket. That means more money in your pocket so that is all good. And then interestingly, while some people see negatives, other people see positives.

They see improvements in the therapeutic relationship. This could be because we're working through a time of crisis collaboratively. And they know you're going through it as well as they are.

Could also be the home environment is leading to more incident massy, more opening up. You see people in their space. They have their stimuli in their home that may trigger different conversations than would happen in your office.

The home environment is big deal.

What has CAMFT been up to in 2020. I have five minutes to fill before I turn it over to the mentalist.

What has CAMFT been up to? We're completely remote. Because we're remote, we have stopped coming into the office. Please renew your dues online. We do not, we do not want snail mail. It's more complicated. Please online or

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call. You can call if you don't want to do online. We have been doing advocacy. Continuing to do advocacy. It looks very different now. This is advocacy from the convenience of my home, which is fabulous. I really am glad about that. We advocate with BBS, governor agencies and insurance companies about telehealth reimbursement, regulations related to the pandemic. We have been on top of it and pushing the board to do more, BBS to do more. SB855, mental health parity. Prior to the law being signed, only 10 conditions were in the statute that required insurance companies to meet parity with physical illnesses. This has made it across the board. CAMFT has advocated to include associates and trainees as potentially reimbursable. We'll be working on this to see what impact that might have on associated. We're excited about that.

And that is a result of the board's commitment to prelicensees. We have kept the legal team operating the whole time. And they have been answering a whole bunch of questions that have changed over time.

They started out with can I see patients in my office, it transitioned to can I go back to the office. Questions now are about breaking leases and now they're talking being can I practice from a different State. The bottom line is consult with our attorneys. You can't really practice from another State without a license in that State, but talk to the attorneys if you have questions about that.

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And we have our resources online. The ethics code was updated. Many of you probably saw that workshop here at the opening session of the conference.

It is available in the on demand library if you missed it. Education, we been doing lunch and learn webinars that got 7,000 registrations for sessions from BBS, simple practice, and board members and CAMFT staff.

Our black minds matter webinar was best attended with over 2100 in attendance. We were proud of that and our virtual experience is the -- we have anti-racism resources which include a CAMFT statement. Black minds matter webinar was in June, implicit bias keynote session in August 2020. The bylaws were approved.

I mean it's hard to remember that far back, but bylaws were an issue for CAMFT at one point. We got seven changes approved, this includes electronic ballots, communications and a couple other things. Please sign up to go green. We have an opt in for electronic ballots and communications. You should have received an e-mail this week. The number, your number is in green on the form, you will need that number when you log in to change your preferences. Please do that.

And I want to close with a couple need slides that I saw in LA that we'll get through this. And when the dust settles, we will forever know who on we love

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and what we need and where we truly want to be wait for it. Thank you everyone. I appreciate the opportunity to speak with you all. Let me pull up, let me introduce our next guest.

Mentalist Felix Jones is a Magician Member of the Academy of Magical Arts and a regular performer in the Magic Castle showrooms, where he performs his comedy magic and mind-reading show.

So take it away Felix. Thank you everyone.

(Music playing).

>> Well. Welcome. All you CAMFTs. Is that more that one? I don't know how to say that. I see a couple familiar faces but I also see some strange faces too.

So for those who don't know who I am, there are some that call me Felix Jones. There goes the mar teeny. Felix Jones mentalist but Mr. Jones calls himself Mr. Jones. Mentallish. And already Mr. Jones knows what you are thinking.

And you are correct, he does have fantastic hair. For those who are unfamiliar with mentallishity it is the dubious art of plunging into your mind to discover what makes each of you ticktock.

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So the staff is off today. In my humble residence. So we will just move the bar cart out of the way.

Actually they're off every day.

Jones is always doing this by himself. Let's get that positions properly. All right. So let's talk about a coincidence. But what is a coincidence? You might say Mr. Jones naturally it is a remarkable concurrence of events that are seemingly unrelated. But if you consider all the people that you know and all the people that they know, and everything that you do and everything that they do, what are the odds that a coincidence will occur? Pretty damn good. But don't take my word for it. I have here cards in alpha numeric order, ace through nine. I'll try to get the lighting correct. Ace, two, three, four, five, six, seven, eight, and nine. Now several of you I will call upon and you will make some choices that will put the cards into a completely random order.

But I will show you how this works. If you say deal, I will deal the cards.

There we go. If you say deal, I will deal again. But if you say switch, I'll change the position of the top two cards which puts them out of order. If you say deal, I will deal. If you say switch again, I'll change the position of the top two cards which puts them out of order. Once again, switch and they're out of order.

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So, we have several people on the panel who have volunteered to be part of the experience. The first one is Nancy, I believe.

Are you there darling? There you are. Unmute. All right. So Nancy, how are you?

>> I'm doing fine thank you.

>> You're very welcome. Start us off with deal or switch. Which shall it be.

>> Deal.

>> All right. Go ahead.

>> Deal again.

>> Keep going.

>> Switch.

>> Deal.

>> Keep going.

>> Switch.

>> Switch.

>> Switch.

>> All right. Thank you. So much. Nancy you may now go back on mute.

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>> So let's call upon grace. Darling you're here yes? There you are.

Wave on the screen back at you. You see how it goes. Deal or switch.

>> Switch please.

>> Switch. All right.

>> Okay. Deal.

>> Yes.

>> Switch please.

>> Oh, you're so polite.

>> Switch please again.

>> Switch. Keep rolling down the table here. Switch, yes.

>> Deal.

>> And deal.

>> Deal. It's the last one. Thank you so much. And now we have Jen.

There you are, is that you over there? I see you, hello, how are you?

What is the lovely background you have.

>> It's virtual. It's a picture.

>> I know that. You think -- you think all of this is real?

[LAUGHTER]

Darling you have a better imagine nation than I. What shall it be deal or

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switch?

>> Deal. Switch please.

>> Everyone is so nice here.

>> And you can go ahead and deal.

>> Uh-huh.

>> And switch. And then deal, I think you have one left, no?

>> Two more.

>> Then switch 'em.

>> Switch 'em. All right. Thank you. Thank you Nancy grace and Jen.

So we started in the cards in numerical order. Nancy grace and January put them into a random order. But where is the coincidence, you might be thinking.

Well, Valarie Garrett is here somewhere. There she is. Valarie I sent you an envelope by mail, did I not.

>> Yes you do.

>> If you would kindly open that envelope now and pull out what is inside.

Show everyone.

Another envelope. Open that envelope.

And pull out what is inside there. A 5-dollar bill with Jones on it. Don't

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spend that too wisely darling. Or at all.

So, Valarie you're going to read aloud the serial numbers but forget the letters on either side. Just the numbers themselves. Go ahead.

>> All right. Three.

>> Three yes we almost had that one. God. Oh, this already got -- keep going darling. We'll get there.

>> Four.

>> Four.

>> Two, two.

>> One. Eight. Nine. Six. Seven.

>> Seven and there is that mysterious three at the bottom and finally? A five for that 5-dollar bill coincidence? I think not.

All right. We'll switch moods a little here.

So the future. No doubt you are all intimately interested in the future. Because the future is where you will spend the rest of your lives. Now, when Mr. Jones was a wee tyke eight years old in his backyard of Sheboygan, the future was nowhere to be seen. But then the amazing congress kin most famous clairvoyant of the 1970s, no longer, said I too could gaze into the future if I simply purchased his original ESP cards. I'll hold them slows so you can see.

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These are the actual cards I purchased at eight years old from my earnings pruning neighborhood shrubbery. If you're unfamiliar with ESP cards, they consist of five symbols. A, circle, a plus sign, three wavy lines, a square, and a star.

Now, individually they don't amount to much. But collectively they create a link to the future that only a true clairvoyant could see.

Allegedly because congress kins cards only worked 6 percent of the time if you were lucky. I need to move the table so you can see this a lot better.

It's a little further away, but. I actually created my own ESP cards. That work 99 percent of the time. Especially at happy hour darling. It's lunch time. It's happy hour somewhere, right? Here they are.

A pink martini, I'll hold them up. Green martini, blue, yellow and orange martini. I need someone feeling particularly clairvoyant this afternoon. Let's go with Nathan. Are you feeling clairvoyantly?

>> Sure why not.

>> We like that. First I'm going to lay down the cards so neither of us knows where the martinis are. Now I have a duplicate set of cards, get better lying, that I will arrange into a pattern that you couldn't possibly know.

Are you scared Nathan?

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>> Hmm. I'm, I'm wondering.

>> Hold on. We'll get you there.

[LAUGHTER]

All right.

So Nathan now I want you to gaze into the future. But don't worry, I will guide you as to how this works.

So first Nathan, I want you to imagine all of martinis swirling around your head revolving in the pink, blue, green, yellow and orange, revolving as if you were the center of the universe and before you get too nauseous, stop. Now tell me where should I lay the card positions, one, two, three, four or five.

>> Okay. So the first one in position two.

>> All right.

>> The next one in position four.

>> Yes.

>> Position five.

>> Yes.

>> And then one and then three.

>> One and then three. You felt confident for a first time clairvoyant.

Any you wish to switch.

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>> Yes I'll switch one and two.

>> One and two. All right. Let's see the future.

>> Okay.

>> As Nathan sees it.

Oh. Very good Nathan.

Ah, everyone ah, he's doing so well.

>> Is that yellow?

>> That is the yellow, mystery can a nary. This light is not there but yes
you got yellow and the final two.

>> Wow.

>> Nathan the future is now.

Let's all reward Nathan, yes? He did a marvelous job darling.

>> How fun.

>> How fun indeed. So we'll do a little bit of feng shui for the next one.

Get this out of the way and now if you would accompany me up to the library.

You will see why.

(Music playing).

>> And there we have arrived.

Thank you for taking the journey so far.

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So, words, words, words. Words are the life of a mentalist. Some words are as beautiful as a bridal bouquet. Other words are like weapons that cut like knives. Thank you Cher. For us, we create words that we hope will elicit a visceral response from you. Not all words need to be communicated. Some can be communicated by thought alone. For the next demonstration, we have Nancy as our thought conduit.

>> Hello.

>> Hello. Nice to see you. Very nice to see you. And everybody else, you should be having a book by your side. Yes? All right. If you would all open the book to any page that you like and hold it close to the camera.

And I will try and see here, let's see, there we go. Closer, Nathan, you're a little off, and Valarie, there you are and Jennifer, you dissolved into your virtual background. I have plenty of words there. Keep them up to the camera. Nancy I'll read several words and you need to remember one of them.

All right?

>> Okay.

>> Okay I'm going to look at the monitor.

Operate.

Respectively.

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Speaking.

Disprove.

Important.

Jen darling a little higher. There we are. Not that high. Where were we.

Let's see. Personality.

Expression.

Respiration.

And distance.

So, Nancy, do you have a word in mind?

>> I do.

>> All right. Everyone close your books, put them aside, we're done with them. Nancy, now, I want you to think of that word over and over in your mind. Just keep thinking it rolling it around and now I want you to flash each letter in front of you like a small little fire work. Each letter and you're communicating purely by thought. There is a P in your word.

>> Yes.

>> Yes, please answer darling otherwise I need confirmation. That's all right. So good, P. We'll keep going.

An E.

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>> Yes.

>> Yes. We're doing well. All right. Flash, oh, this one is a little odd.

Both have legs. It could be a K or an R.

I'll go with R, is it an R.

>> Yes, it's an R.

>> R in your word. All right. Keep going. Flash, flash, flash.

This one has a curve to it. S?

>> Yes.

>> Doing well. This one is tough because I'm seeing lots of circular things.

And all you CAMFTs people would understand closing circular things. So let's go with O. Is there an O?

>> There is an O, yes.

>> There is an O. All right. This one has sharp angles, an N.

>> No, no N.

>> No? Let's turn that up-side down. It's a V.

>> Yes.

>> And the word that you chose is disprove.

>> Yes (.

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[MUSIC PLAYING]

>> Thank you. Thank you. Nancy. Thank you darling. That was fabulous.

>> You're welcome.

>> Thank you. All right. So we're coming to the end of the party.

Normally Mr. Jones' party is longer and you can all get in touch with me because I perform every Sunday at 5:00 p.m. and you will see the longer show. This is just a sue son of a show. There is someone's mind that I have been dying to plunge into for quite some time now.

Jan melinger. Your former president of two terms. Where are you? There you are, I see your beautiful face. I sent you an envelope in the mail, did I not?

And it is still sealed, yes, very good. All right Jan, you can put that down. You have a pen by your side? Somewhere.

>> Yes.

>> We're in no rush. Doing good timing.

>> Okay.

>> You go the it? All right. So Jan first I want you to think of a number between one and 16. But not the number that just popped into your mind because someone might think I'm influencing you. Change that number into

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your mind to a different number between one is 16 now.

Now change that to a new number between one and 16 now. Let's do it one more time. A new number between one and 16. And Jan write that down on the envelope.

You're going to commit to that. Show that up to the camera, what number did you write.

15. So darling is there a reason why 15 because we had know at the timer at that time beforehand, right.

>> Right.

>> It just popped into your mind. Maybe we can find a clue why you choose number 15. I have here a sheet of newspaper from a local rag. I will begin by tearing it into halves. Now I'll tear it into fourths.

And now this will go into eighths.

And now for the physical exertion part of the show, especially for Mr. Jones, 16ths.

There we are.

So Jan there is no reason in your mind why the 15 popped there. We'll find out by perhaps counting down to number 15 on the newspapers.

One, two, three, four, five, six, seven, eight, nine, 10, 11, 12, 13, 14, and

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15.

I will hold this up to the camera and perhaps you're able to see some word that's pop out at you. You see anything there darling?

>> Yes.

>> You do, what pops out there?

>> Fabulous.

>> What else.

>> Just like Mr. Jones.

>> Anything else there darling.

>> Welcome.

>> Yeah.

>> To Las Vegas.

>> It is now time to open the envelope.

And you have a piece of paper inside, yes? Could you open that? And read it allowed and show it to the camera.

>> Elvis sin city.

>> Elvis and sin city.

Thank you Jan.

[APPLAUSE]

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You did really marvelous. I need my martini. It's time to say goodbye.

We're in the good buy part of the show. This is all automated and things happen. If you would ever like to visit Felix Jones mentalist.com, you will see more videos, you can contact me about doing a show, perhaps you have a holiday party. I do everything is virtual these days. In the meantime, as good as Mr. Jones is, I am nothing without all of you.

So, the next time perhaps we can meet in person, bon magic.

>> MODERATOR: Yay.

[APPLAUSE]

[MUSIC PLAYING]

All right. That was fabulous. What a great treat and so great to see Jan, last years past president and organizer of the conference. Hi Jan.

>> Hi Nabil.

>> MODERATOR: Thank you everyone, thanks to Geico, CPH and associates and simple practice for cosponsoring the virtual experience. I hope you have learned a lot during this time. As a reminder, you will have one more month until November 21st to obtain, to watch any recordings. After that, they will be locked back in the demand library and you have to pay a separate price so you have a month to earn the CEs. Thank you very much and have a great

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